PORTFOLIO CAREER DEVELOPMENT

ACADEMIC YEAR 2019/2020 ODD SEMESTER



Teaching Team:

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CHEMISTRY STUDY PROGRAM CHEMISTRY DEPARTMENT FACULTY OF MATHEMATICS AND SCIENCES UNIVERSITAS NEGERI SURABAYA

TABLE OF CONTENT

A.	SEMESTER LEARNING ACTIVITY PLAN	3
	A.1. COURSE IDENTITY	3
	A.2. COURSE TOPIC	5
	A.3. COURSE PROGRAM	6
	A.4. MAPPING OF LEARNING OUTCOMES – COURSE OUTCOMES	14
	A.4.1. The Expected Program Learning Outcomes (PLO) of	
	Undergraduate Program of Chemistry (UPC)	15
	A4.2. The Education Program Objectives (PEOs) of Career Develpoment	15
	A4.3. Mapping of Program Learning Outcomes (PLO) – Education	
	Program Objectives (PEOs)	15
В.	COURSE ASSESSMENT	15
	B.1. ASESSMENT RUBRIC	15
	B.2. ASSESSMENT SYSTEM	15
C.	COURSE DEVELOPMENT	16
	C.1. ACADEMIC YEAR 2019/2020 RESULT	16
	C.2. PROBLEM ANALYSIS	16
	C.3. SOLUTIVE STRATEGY	16
D.	APPENDICS	
	D.1. DOCUMENT OF COURSE ACTIVITY	17
	D.1.1. Lecture's journal and student's attendance form siakadu.uneca.ac.id	17
	D.1.2. Example recap of student attendance at Career Development courses	
	D.2. SAMPLE OF STUDENT WORK	19
	D.2.1. Sample of Test Paper	19
	D.2.2. Sample of Student's Work	21
	D.3. RECAPITULATION OF ASSESSMENT	26
	D.3.1. Validate Test Item	27
	D.3.2 Evaluation Results of Career Development	28
	D.3.3. Percentage of PLO achievements of Career Development at Academic	2
	Year 2019/2020	29

A. SEMESTER LEARNING ACTIVITY PLAN

A.1. COURSE IDETITY

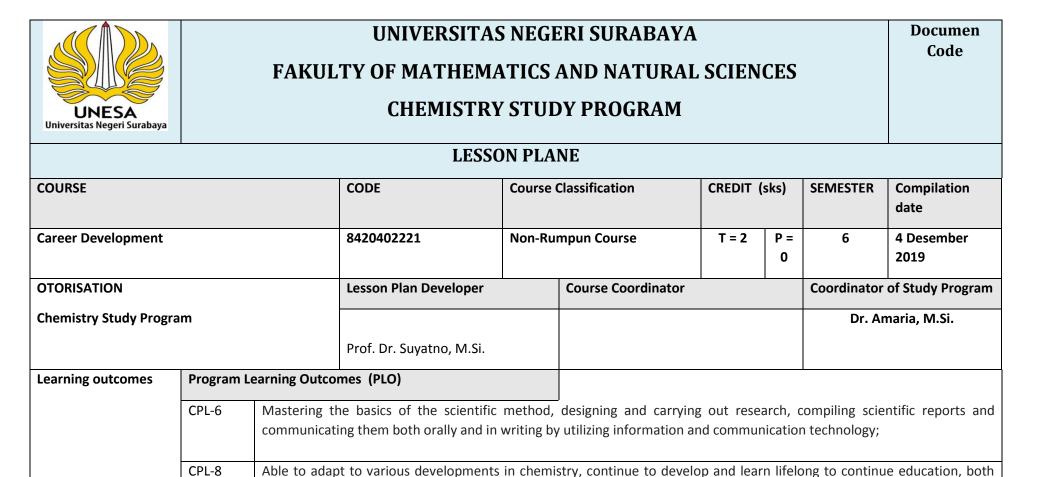
Module Name	Career Development
Module level	Bachelor
Abbreviation, if applicable	8420402221
Sub-heading, if applicable	-
Course included in the	
module, if applicable	-
Semester/term	8 th / fourth year
Module coordinator(s)	Prof. Dr. Suyatno, M.Si. (C1),
Wodule coordinator(s)	Prof. Dr. Titik taufikurohmah, M.Si (C1),
	Dr. Muchlis, M.Pd.
	Rusly Hidayah, S.Si., M.Pd. (C1)
I acturar(a)	Prof. Dr. Suyatno, M.Si. (C1),
Lecturer(s)	Prof. Dr. Titik taufikurohmah, M.Si (C1),
	Dr. Muchlis, M.Pd.
	,
Language	Rusly Hidayah, S.Si., M.Pd. (C1) Bahasa Indonesia
Language Classification within the	Elective courses
	Elective courses
curriculum	21 1 (50 : /1
Teaching format/class	2 hours lectures (50 min / hour)
hours per week during the	
semester:	2 50 1 1 2 50 1 1 1 1 1
Workload:	2 x 50 minutes lectures, 2 x 60 minutes structured activity,
	2 x 60 minutes individual activity, 14 weeks per semester,
	79,33 total hours per semester ~ 3.18 ECTS**
Credit points:	2 CU = 2 x 1.59 = 3.18 ECTS
Prerequisite course(s):	-
Prerequisite course(s): Targeted learning outcomes:	General Competence (knowledge): Student can conclude the soft skills, both intrapersonal skills
	Student can conclude the soft skills, both intrapersonal skills (transforming characters, transforming beliefs, change management, stress management, time management, creative thinking processes, goal setting & life purpose, accelerated
	Student can conclude the soft skills, both intrapersonal skills (transforming characters, transforming beliefs, change management, stress management, time management, creative thinking processes, goal setting & life purpose, accelerated learning techniques) and interpersonal skills (communication skills, relationship building, motivation skills, leadership skills, self-marketing skills, negotiation skills) needed to solve problems and pursue a career in the world of work. Learning is
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Content:	soft skills, both intrapersonal skills (transforming characters, transforming beliefs, change management, stress management, time management, creative thinking processes, goal setting & life purpose, accelerated learning techniques) and interpersonal skills (communication skills, relationship building, motivation skills, leadership skills, self-marketing skills, negotiation skills) needed to solve problems and pursue a career in the world of work. Learning is carried out using the method of discussion, presentation, and case studies				
Study / exam achievements:	Students are considered to complete the course and pass if they obtain at least 40% of maximum final grade. The final grade (NA) is calculated based on the following ratio:				
	Assessment Components	Percentage of contribution			
	Participation	20%			
	Assignment	30%			
	Mid-semester test	20%			
	Final semester test	30%			
Media:	Computer, LCD, White board				
Learning Methods	Lectures, discussion, assignment				
Literature:	 Prijosaksono, A.M.M. (2005). The Power of Transformation. Jakarta: Elex Media Komputindo. Rivai, V., Bachtiar, Amar, B.R. (2013). Pemimpin dan Kepemimpinan dalam Organisasi. Cetakan I. Jakarta: Raja Grafindo Persada. Sailah, I. (2008). Pengembangan Softskill di Perguruan Tinggi. Jakarta: Dirjendikti. Suyatno, Taufikurohmah, T., Muchlis, Hidayah, R. (2019). Pengembangan Karir. Surabaya: Unesa University Press. Yuanita, S. (2013). Tip Menumbuhkan Motivasi dan Percaya Diri untuk Meraih Kesuksesan. Jakarta: Brilliant Books. CU in learning process = three periods consist of: (a) scheduled instruction in a classroom or laboratory (50 minutes); (b) structured activity (60 minutes); and (c) individual activity (60 minutes) according to the Regulation of Indonesia Ministry of Research, Technology, and Higher Education No. 44 Year 2015 jo. the Regulation of Indonesia Ministry of Research, Technology, and Higher Education No. 50 Year 2018. **1 CU = 1,59 ECTS according to Rector Decree Of Universitas Negeri Surabaya No. 598/Un38/Hk/Ak/2019 				
Notes:					

A.2. COURSE TOPIC

This course examines concept of the soft skills, both intrapersonal skills (transforming characters, transforming beliefs, change management, stress management, time management, creative thinking processes, goal setting & life purpose, accelerated learning techniques) and interpersonal skills (communication skills, relationship building, motivation skills, leadership skills, self-marketing skills, negotiation skills) needed to solve problems and pursue a career in the world of work. Learning is carried out using the method of discussion, presentation, and case studies.

A.3. COURSE PROGRAM



formal and informal

Course Learning Outcomes (CLO)

C	СРМК	Mastering soft skills both intrapersonal skills and interpersonal skills needed in the world of work				
T	The Final ability of each learning stage (Sub-CLO)					
S	Sub-CLO1	Distinguish between intrapersonal skills and interpersonal skills				
S	Sub-CLO2	Understand the transforming character				
S	Sub-CLO3	Understand the tranforming belief				
S	Sub-CLO4	Understand the change management				
S	Sub-CLO5	Understand the time manajgement				
S	Sub-CLO6	Understand the stress management				
S	Sub-CLO7	Understand the creative thinking process				
S	Sub-CLO8	Understand the goal setting				
S	Sub-CLO9	Understand the speed reading tecniques				
	Sub- CLO10	Undersatand the communication skill				
	Sub- CLO11	Understand the team work buliding skill				
	Sub- CLO12	Understand the motivation skill				
	Sub- CLO13	Undersatand the leadership				
	Sub- CLO14	Undersatnd the self marketing skill				

	Sub- CLO15	Understand the negtiation skill			
	Sub- CLO16	Explain the kind of work suitable with the field of science			
	Sub-	Describe the steps in applying for a job			
CLO17 Desription of course Study of soft skills, both intrapersonal skills (transforming characters, transforming beliefs, change management, street,					
	(communic	gement, creative thinking processes, goal setting & life purpose, accelerated learning techniques) and interpersonal skills cation skills, teamwork building, motivation skills, leadership skills, self-marketing skills, negotiation skills) needed to solve and pursue a career in the world of work.			
Course material	 Transfo Change Time m Stress n Creative Goal se 	rming character rming beliefs management anagement te thinking process tting eading techniques			
	10.Commu 11.Team w 12.Motivat 13.Leaders	inication skill vork building skill cion skill chip rketing skill			
	17.Applyin	g for a job tecniques			
References	Utama :				
	Suyatno, Ta	aufikurohmah, T., Muchlis, Hidayah, R. (2019). <i>Pengembangan Karir. Surabaya</i> : Unesa University Press.			

	Pendukung:				
	1. Prijosaksono, A.M.M. (2005). <i>The Power of Transformation</i> . Jakarta: Elex Media Komputindo.				
	2. Rivai, V., Bachtiar, Amar, B.R. (2013). <i>Pemimpin dan Kepemimpinan dalam Organisasi</i> . Cetakan I. Jakarta: Raja Grafindo Persada.				
	3. Sailah, I. (2008). <i>Pengembangan Softskill di Perguruan Tinggi</i> . Jakarta: Dirjendikti.				
	4. Yuanita, S. (2013). Tip Menumbuhkan Motivasi dan Percaya Diri untuk Meraih Kesuksesan. Jakarta: Brilliant Books.				
Lecture	1. Prof. Dr. Suyatno, M.Si.				
	2. Prof. Dr. Titik taufikurohmah, M.Si.				
	3. Dr. Muchlis, S.Pd.				
	4. Rusly Hidayah, S.Si., M.Si.				
Prerequest course	No prerequest course				

Meetin g	The Final ability of each learning stage (Sub-CLO)	Eva	luation	Form of Lea Learning Models/ Meth [Time Estire	nods, Assignment	Laerning Materials [Reference]	Weight score of evaluati- on
		Indicator	Criteria and Form	Offline	Online		(%)
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
1	Explain the types of soft skills needed in life and the world of work	 Explain soft skills Distinguishing intrapersonal skills and interpersonal skills 	Criteria: - Able to explain at least 5 intrapersonal skills - Be able to explain at least 5 interpersonal skill Bentuk: Tes uraian	Form of learning: Lecture Learning model: Problem based learning	-	 Soft skill Intrapersonal skill Interpersonal skill (Suyatno, et al., 2019) 	8

2	Shows character changes and better self-confidence	 Describe process of the transforming character Explain process of the tranforming belief 	Criteria: 1. Descibe process of the transforming character 2. Able to explain at least 5 ways to build belief Evaluation type: Essay test	Form of learning: Lecture Learning model: Problem based learning	-	 Transforming character Transforming belief (Suyatno, et al., 2019) 	10
3	Demonstrate ability in change management and stress management	1. Explain the chane management 2. Explain stress management	Kriteria: 1. Explain types of reaction to change 2. Able to difference between positive strees and negative stress 3. Explain at least 5 strategy to avoid stress Evaluation type: Essay test	Form of learning: Lecture Learning model: Problem based learning	-	1. Manajemen perubahan 2. Manajemen stres (Suyatno, et al., 2019)	10
4	Able to manage time and do creative thinking processes	 Describe the time management Describe the creative thinking process 	Criteria: 1. Able to describe 3 strategy to overcome time wastage 2. Able to describe at least 5 process	Form of learning: Lecture Learning model: Problem based learning	-	1. Timemanagement2. Process ofcreative	10

5-6	Able to set goals and set life goals	1. Explain strategy for goal setting 2. Explain srategy to compose life purpose	of creative thingking Evaluation type: Essay test Creteria: 1. Able to discribe 5 ways in goal setting 2. Able to explain the benefits of life purpose setting Evaluation type: Essay test	Form of learning: Lecture Learning model: Problem based learning	-	thinking (Suyatno, et al., 2019) 1. Goal setting 2. Life puropose (Suyatno, et al., 2019)	8
7	Able to perform speed reading techniques	 Describe the factors inhibiting speed reading Explain speed reading technique 	Criteria: 1. Able to explain at least 5 factors inhibiting speed reading 2. Able to difference skimming and scanning tecniques in speed reading Evaluation type: Essay test	Form of learning: Lecture Learning model: Problem based learning	-	Speed reading tecniques (Suyatno, et al., 2019))	8
8	The Midterm exam						

9	Able to communication and teamwork building	1. Explain the communication tecniques 2. Explain strategy for teamwork building	Criteria: 1. Able to decribe 4 communication skills 2. Able to describe 4 strategy teamwork building Evaluation type: Essay test	Form of learning: Lecture Learning model: Problem based learning	- 1. Communi- 10 cation skills 2. Teamwork building (Suyatno, et al., 2019))
10-11	Able to motivate and leadership	 Describe the motivation skill Describe leadership 	Criteria: 1. Able to explain 6 motivation process 2. Able to explain difference of 4 leadership type Evaluation type: Essay test	Form of learning: Lecture Learning model: Problem based learning	- 1. Motivation 10 skills 2. Leadership (Suyatno, et al., 2019)
12-13	Able to show the self marketing and negotiation	 Explain the self marketing Explain negotiayion skill 	Criteria: 1. Able to describe at least 5 steps development of self marketing skills 2. Able to explain at least 5 steps design of negotiation	Form of learning: Lecture Learning model: Problem based learning	- 1. Self marketing i 10 2. Negotiation Skill (Suyatno, et al., 2019)

			Evaluation type: Essay test				
14	Describe the types of work in accordance with the field of science	Explaine the types of work	Criteria: Able to explain at least 5 type of works Evaluation type: Essay test	Form of learning Lecture Learning mode Problem based learning	l:	Type of works (Suyatno, et al., 2019)	8
15	Describe the steps in applying for a job	Describe the steps in applying for a job	Criteria: Explain steps for applying a job Evaluation type: Essay test			Applying for a job techniques (Suyatno, et al., 2019)	8
16	The Final Exam						100

A.4. MAPPING OF LEARNING OUTCOMES – COURSE OUTCOMES

A.4.1. The Expected Program Learning Outcomes (PLO) of Undergraduate Program of Chemistry (UPC)

NO	ASPECTS	PLO	CODE
1	KNOWLEDGE	1. Mastering the concepts of structure, dynamics and energy, as well as the basic principles of separation, analysis, synthesis and characterization of micromolecular compounds and their application	KNO-1
		2. Mastering the basic principles and knowledge of how to operationalize instruments for the analysis and characterization of chemical compounds, and utilize ICT for modeling more specific chemical molecules	KNO-2
2	SKILL	3. Mastering the principles of K3 (Occupational Safety and Security), managing laboratories and using their equipment and how to operate chemical instruments	SKI-1
		4. Applying science, technology, and art and having the initiative in making the right, honest and responsible decisions in solving chemical problems	SKI-2
3	COMPETENCIES	5. Applying logical, critical, systematic and innovative thinking in the context of developing or implementing science and technology by paying attention to and applying humanities values that are appropriate to the field of chemistry in solving problems	COM-1
		6. Mastering the basics of the scientific method, designing and carrying out research, compiling scientific reports and communicating them both orally and in writing by utilizing information and communication technology	COM-2
4	ATTITUDE AND SOCIAL	7. Build cooperation and have entrepreneurial skills that are environmentally insight	SOC-1
		8. Able to adapt to various developments in chemistry, continue to develop and learn lifelong to continue education, both formal and informal	SOC-2

A4.2. The Education Program Objectives (PEOs) of Career Development

- PEO 1.Mastering chemical concepts, basic principles of chemical instruments, laboratory organization, K3, scientific methods and ICT and being able to apply them to solving problems in their work
- PEO 2. Having the high-order thinking skills to communicate ideas verbally and in writing, able to take appropriate initiatives and decisions, and lead work groups in relevant fields (academics).
- PEO 4.The ability to continue to develop and learn throughout life to continue education, both formal and informal
- PEO 5. Able to develop and apply chemical competences in line with advances in science and technology and humanities values

A4.3. Mapping of Program Learning Outcomes (PLO) – Education Program Objectives (PEOs)

	PLO 6 (COM-2)	PLO 8 (SOC-2)
PEO 1		
PEO 2		
PEO 4		
PEO 5		$\sqrt{}$

B. COURSE ASSESSMENT

B.1. Assessment Rubric

Cognitive Criteria

- 1. The ability to give answers correctly
- 2. The ability to provide argumentation according to theory
- 3. The ability to provide systematic explanations
- 4. The ability to solve problems comprehensively

B.2. Assessment System

Final Assessment Course with practicum
Group/Individuals Assignment : 20%
Midterm examination : 30%
Final examination : 30%

Distribution of the weight of the ability of the test item

	PLO 6 (COM-2)	PLO 8 (SOC-2)	Total
Practicum	60%	40%	100%
Group/Individuals Assignment	80%	20%	100%
Midterm examination	70%	30%	100%
Final examination	70%	30%	100%

Success Criteria of Program Learning Outcomes (PLO)

Excellence	≥ 80
Good	≥ 70
Satisfy	≥ 55
Fail	> 0

Final index for undergraduate program defined as follow:

Final Index	Range
A	4 (85 ≤-≥ 100)
A ⁻	3,75 (80 ≤-< 85)
B+	3,5 (75 ≤- < 80)
В	3 (70 ≤-< 75)
B-	2,75 (65 ≤-<75)
C+	2,5 (60 \le -<65)
C	2 (55 ≤-<60)
D	1 (40 ≤-<55)
Е	0 (0 ≤-<40)

C. COURSE DEVELOPMENT

C.1. Academic Year 2019/2020 odd semester

Parameter	\sum of person	Percentage
Number or students taking this subject	25	100%
Number of students who pass at first attempt (>C ⁺)	25	100%
Number of students who pass at first attempt (= C)	0	0%
Number of failed students after remedial (D & E)	0	0%

C.2. Problems Analysis

In 2019/2020 academic year in the Career Development course, there were 100 % students had passed the examination at the first attempt. At the end of the Semester Examination there is no remidial. There are not students that obtain the grade lower than C^+ . Therefore, learning strategies / methods need to be improved to achieve even better results.

C.3. Solutive Strategy

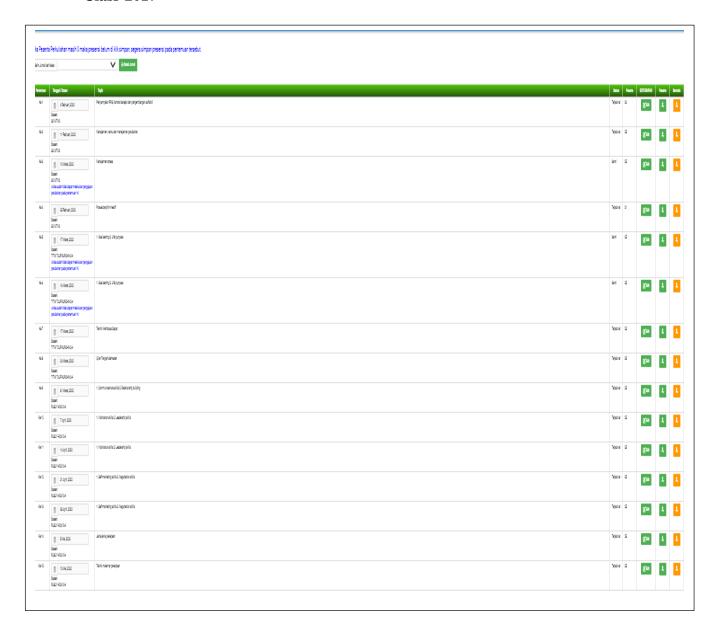
New teaching and learning methods should be developed for the next academic years, consisting of:

- 1. There needs to be a group study in understanding the career development, so that students teach each other, and peer tutors occur.
- 2. Enhance the cooperative skills of students with exchange the methods and models of learning

D. APPENDICES

D.1. DOCUMENT OF COURSE ACTIVITY

D.1.1. Lecture's journal and student's attendance form siakadu.uneca.ac.id for Chemistry Class-2017



D.1.2. Example recap of student attendance at Career Development for Chemistry Class



KEMENTERIAN PENDIDIKAN DAN KEBUDAYAAN

UNIVERSITAS NEGERI SURABAYA

Jl. Lidah Wetan, Surabaya - 60213 Telepon :+6231-99424932 Faksimile :+6231-99424932 e-mail :bakpk@unesa.ac.id

PRESENSI KULIAH

Periode 2019/2020 Genap

Mata Kuliah : Pengembangan Karir

Kelas : 2017K Prodi : 51 Kimia Dosen : Rusly Hidayah, S.Si., M.Pd.

Prof. Dr. Titik Taufikurohmah, S.Si., M.Si.

Prof. Dr. Suyatno, M.Si. Dr. Muchlis, S.Pd., M.Pd.

			Ι						Pert	emua	n Ke							
			1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	1
No	NIM	Nama Mahasiswa	04	11	10	25	17	16	17	24	31	07	14	21	28	05	12	%
			Feb	Feb	Mar	Feb	Mar	Mar	Mar	Mar	Mar	Apr	Apr	Apr	Apr	May	May	
			20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	
1.	17030234002	AMALINA NUR FIDIYAH	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	100 9
2.	17030234003	DEWINTA INTAN LAILY	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	100
3.	17030234004	DEVY PUSPITA SARI	Н	Н	Н	Α	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	93.3
4.	17030234006	NUR AIDA AMYLIANA	Н	Н	Н	Н	Н	Η	Н	Η	H	Н	Η	Н	Н	Н	Н	100
5.	17030234010	DICKY DHARMAWAN	Н	Η	Н	Н	H	Ξ	Н	Ξ	Ξ	Η	Ξ	Η	Η	Н	H	100
6.	17030234012	DIMAS AYU YULIANTI	Н	H	Н	Н	H	Ξ	Н	Ξ	Η	Η	Η	H	Η	Н	H	100
7.	17030234014	MUKHAMAD ROJIB AMINUDIN	Н	Η	Н	Α	H	Ξ	Н	Ξ	Ξ	Η	Ξ	Ξ	Η	Н	Η	93.3
8.	17030234015	SAVIRA AYU NINGTIAS	Н	Н	Н	Н	Н	Η	Н	Η	Н	Н	Н	Н	Н	Н	Н	100
9.	17030234018	RIZKA TAZKY AMALIA	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	100
10.	17030234020	JULIAN SAGUS BRAMASTA	Н	Н	Н	Α	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	93.3
11.	17030234025	LAILA ROIKHATUL JANNAH	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	100
12.	17030234026	FATIMATUZZAHRO	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	100
13.	17030234033	IRENE CORNELIA CONSTANTY	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	100
14.	17030234034	FIRLIA NUR FADILA	Α	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	93.3
15.	17030234036	EKA YULIA MAULIDAH	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	100
16.	17030234038	IANATUL KHAFIDLAH	Н	Н	Н	Α	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	93.3
17.	17030234040	QURROTA AYUN	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	100
18.	17030234042	JONATHAN ANGELO RANAMANGGALA	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	100
19.	17030234045	ZEINUR ROCHMA FANDIS ROMADHON	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	100
20.	17030234050	AULIA HANAUL IZZAH	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	100
21.	17030234055	AMELIA PUTRI DIVINDHA	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	100
22.	17030234056	WEKA FIRDA RIZKI NURZULLA	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	100
23.	17030234057	EXCEL AIDA FRANSISKA	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	100
24.	17030234059	MARINDA MAYLIANSARISYAH PUTRI	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	100
25.	17030234061	FATIMATUZ ZAHROH	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	Н	100
	Tanda 1	angan Dosen / Asisten																

D.2. SAMPLE OF STUDENT WORK

D.2.1. Sample of Test Paper



KEMENTERIAN PENDIDIKAN DAN KEBUDAYAAN UNIVERSITAS NEGERI SURABAYA

FAKULTAS MATEMATIKA DAN ILMU PENGETAHUAN ALAM JURUSAN KIMIA

Kampus Ketintang Jalan Ketintang Gedung Surabaya 60231 T: +6231-8298761

F: +6231-8298761



THE MIDDLE TEST OF EVEN SEMESTER 2019/2020

Subject Career Development

Department/Faculty: Chemistry/ Mathematics and Natural Sciences

Class S1/ Chemistry of 2017

Day/ Date Wednesday/ 26 March 2020 : I (07.00 - 08.40/ 100 minutes) Time allocation Prof.Dr. Suyatno, M.Si + Team Lectures

Direction: Answer the following questions correctly!

1. PT Sawit Indonesia Industry which is engaged in the Vegetable Oil sector opens Quality Controll (QC) staff vacancies with the following requirements:

a. Male, maximum age 26 years

b. S1 Chemistry / Chemical Engineering / Industrial Engineering

c. Willing to work shift system

d. Minimum GPA of 3.0 on a 4.0 scale

e. Fresh graduate or maximum 1 year work experience

f. Not color blind

g. Have the ability to analyze food chemistry and microbiology (preferably)

h. Able to work in teams and individually

Able to communicate well, discipline, and have high motivation

Based on the information above, explain:

a. Abilities that are included in hard skills and soft skills!

- b. Why are these hard skills and soft skills needed by these companies
- 2. Suppose you work at a chemical equipment distributor company CV Kimia Jaya in Surabaya. Your company is asked to present equipment and offers in one of the industries in Jakarta on Thursday, 26 March 2020 at 14.00 at hotel X, located in the center of Jakarta. There are about 3 other competitor companies who are also asked to present such as your company. If you are suddenly appointed by the director of your company today, Tuesday, March 24, 2020, to do this task, what strategies should you do so that your company can come out as a winner? (Relate your answers to knowledge about self-confidence building, stress management, time management and creative thinking processes)
- 3. Suppose you work as an R&D (Research and Development) staff in a Traditional Herbal Industry. Then you are assigned by your leader to do research to develop new types of products that are suitable for sale and acceptance by the community. Explain what creative efforts you have to do so that you are able to produce new products that have the potential to sell well in the market! (Link your answer to creative thinking)

ooooGood luckoooo



KEMENTERIAN PENDIDIKAN DAN KEBUDAYAAN UNIVERSITAS NEGERI SURABAYA

FAKULTAS MATEMATIKA DAN ILMU PENGETAHUAN ALAM JURUSAN KIMIA

KampusKetintang, JalanKetintang, Surabaya 60231

Telepon: +6231-8298761, email: kimia@unesa.ac.id, Laman: http://kimia.fmipa.unesa.ac.id

THE FINAL TEST OF EVEN SEMESTER 2019/2020

Subject : Career Development

Department/Faculty : Chemistry/ Mathematics and Natural Sciences
Class : S1/ Chemistry Education and Chemistry of 2017

Day/ Date : Wednesday/ 14 May 2020 Time allocation : I (08.00 - 09.40/ 100 minutes)

Lectures : Team

Direction:

- 1. Work on the different answer papers between Part A and Part B!
- Do it in order!
- 3. Answers are handwritten on paper.
- Photograph / scan your answer sheet, make it into two pdf files. Pay attention to readability of the results

PART A

- Explain why when the teacher explains the subject matter, there are some students who do not understand the material, in terms of communication theories that you are familiar with!
- 2. Explain that communication can create harmony, but it can also lead to conflict!
- 3. Why do some people still rob, on the other hand there are people who are motivated to support orphans?
- 4. Explain 2 ways to motivate employees!
- 5. Explain 2 ways a leader can foster a conducive and cooperative atmosphere!

PART E

 Read the advertisement below, then write a job application letter and curriculum vitae according to the qualifications needed:

Welcome to the Latest Job Vacancies Site 2020 and at this time we want to notify you about the Latest Job Vacancies Info from the Company PT Kharyawibangga Cipta Karsa with the position of Chemical Analyst Staff - PT Kharyawibangga Cipta Karsa which was opened at this time. Job Description: • Female / Male, age maximum 30 years old • Minimum education from SMK to S1 from relevant majors • Have at least 1 year experience in the pharmaceutical industry • Have integrity and are able to work with teams Source: Lokerindo.ID

- 2. Explain about self marketing and negotiation skills!
- 3. Write down and describe jobs that are suitable for graduate students majoring in chemistry!

***** Good Luck *****

Management System ISO 9001:2015 Verw.hzv.com ISO 9186800001

www.unesa.ac.id | "Growing with character"

D.2.2. Sample of Student's Work from Chemistry Class-20017

Name: Dimas Ayu Yulianti

Registration number: 17030234012

Class: KA-2017

$\frac{23}{3} = (77)$

The Answer of the the Middle Test of Career Development

- a. Abilities that are included in hard skills are: S1 Chemistry / Chemical Engineering / Industrial
 Engineering; Minimum GPA of 3.0 on a 4.0 scale; Have the ability to analyze food chemistry
 and microbiology (preferably); not color blind. Abilities included in soft skills are: Able to
 work in teams and individually; Able to communicate well, be disciplined, and have high
 motivation; Willing to work shift system.
 - b. The ability of hard skills and soft skills is needed by a company, because the ability of hard skills is a technical and academic competence in accordance with the scientific background being studied so that the knowledge gained will be useful for carging out their work. Meanwhile, soft skills are basically personal skills, special skills that are non-technical in nature, and include skills interpersonal such as the ability to communicate and work together in a group. So that soft skills are needed in order to complement the hard skills that you already have.
- 2. In carrying out life's activities, it would be better if we manage everything well. To do this task, we must be clever to manage time as effectively as possible so that we can achieve goals or be able to complete a job faster and with better results. Must be able to schedule activities so that all activities to be carried out can be well organized. To win a company presentation, we must be confident in giving a presentation in front of bidders. In order to have high self-confidence, we have to do primarions and visualizations before the presentation, master the material, prepare for our physical appearance by appearing neat and polite, standing aloud, and speaking out loud. To promote a product, of course, you must also have a high creative level to produce innovative ideas, something unique and attract attention. The last one is worshiping and praying to God Almighty. Always think positively, because positive action comes from positive thoughts. Nobody is successful in life if they always think negatively about themselves and others. By mastering it all, God willing, everything will work well and the company will win the competition.

1

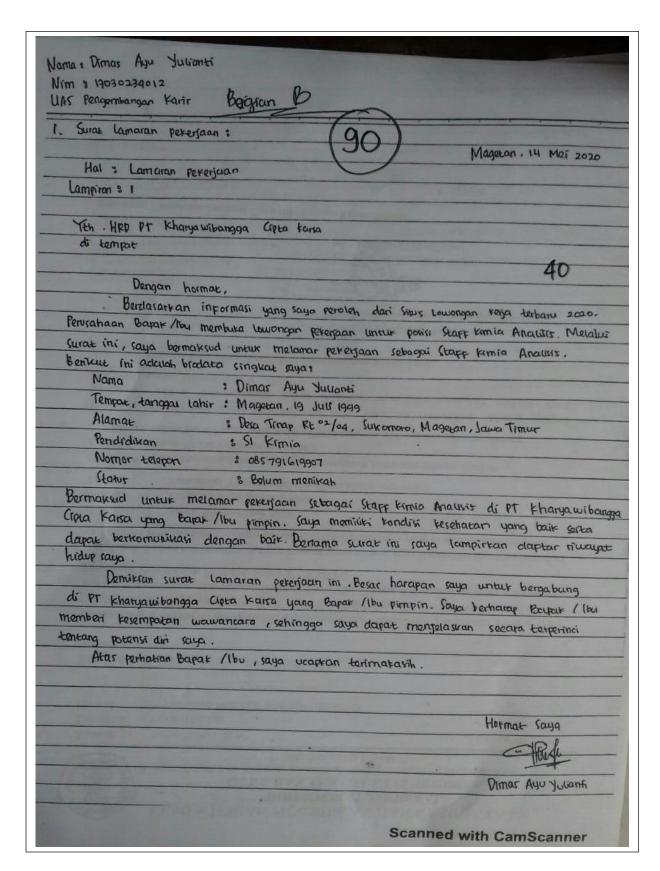
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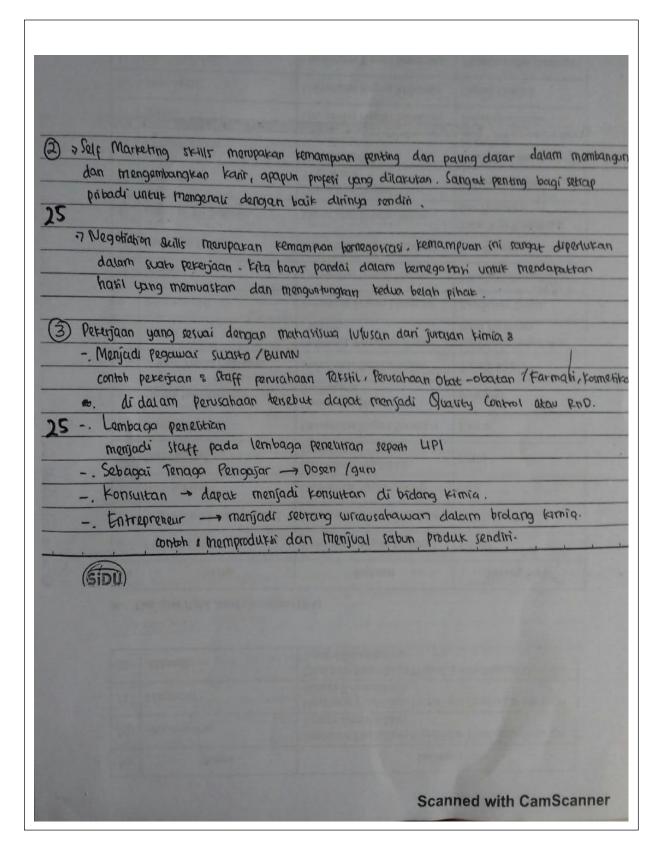
3. To produce a new product, of course, requires the ability to think creatively within oneself. Developing a product can be done by applying one of the 9 techniques of developing a product consisting of Enlarge or Minimize, Modify, Invert. Eliminate, Reorganize, Combine. Adopt or Adapt, Substitution, Other Applications. Eveloping new types of traditional herbal medicine products can be done by modifying them, initially the herbal medicine is available in liquid form, and then new types can be developed, namely powder, tablet, and effervescent tablets. By modifying the dosage form of herbal medicine, the dosage and its properties must be maintained and should not be worse than before. So that the ability to think creatively is needed in this case.

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D.3. RECAPITULATION OF ASSESSMENT

D.3.1. Validate Test Item

The test for the end of semester evaluation consists of eight questions in the form of essays which have been analyzed by the lecturer in the Career Development group. The essay question is validated by paying attention to several aspects, namely the suitability of the problem with indicators, language, content and construct.

D.3.2. Evaluation Results of Career Development for Chemistry Class

PPI	OGRAM STUD	II S1 Kimia	_	_				Origina	l data -		_
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_	17030234010	DICKY DHARMAVAN	2017	100%	85	80	83	82	82.2	Α-	1
6	17030234012	DIMAS AYU YULIANTI	2017	100%	85	80	80	90	84	A-	1
$\overline{}$	17030234014	MUKHAMAD ROJIB AMINUDIN	2017	93.33%	75	80	78	80	78.6	B+	1
$\overline{}$		SAVIRA AYUNINGTIAS	2017	100%	85	80	85	90	85	Α	1
9	17030234018	RIZKA TAZKY AMALIA	2017	100%	85	80	80	82	81.6	A٠	1
10	17030234020	JULIAN SAGUS BRAMASTA	2017	93.33%	75	80	70	74	75.2	B+	1
$\overline{}$		LAILA ROIKHATUL JANNAH	2017	100%	85	80	75	72	77.6	B+	1
12	17030234026	FATIMATUZZAHRO	2017	100%	85	80	80	72	78.6	B+	1
13	17030234033	IRENE CORNELIA CONSTANTY	2017	100%	85	70	83	81	78.9	B+	1
14	17030234034	FIRLIA NUR FADILA	2017	93.33%	75	80	70	82	77.6	B+	1
-	17030234036	EKA YULIA MAULIDAH	2017	100%	85	80	87	82	83	A-	1
16	17030234038	IANATUL KHAFIDLAH	2017	93.33%	75	80	93	88	84	A-	1
17	17030234040	QURROTA AYUN	2017	100%	85	80	83	86	83.4	A-	1
		JONATHAN ANGELO RANAMANG		100%	85	78	70	72	76		1
19	17030234045	ZEINUR ROCHMA FANDIS ROMAI	2017	100%	85	80	70	72	76.6	B∗	1
		AULIA HANAUL IZZAH	2017	100%	85	80	90	90	86		1
21	17030234055	AMELIA PUTRI DIVINDHA	2017	100%	85	80	90	72	80.6	A-	1
22	17030234056	VEKA FIRDA RIZKI NURZULLA	2017	100%	85	80	87	72	80	A-	1
23	17030234057	EXCEL AIDA FRANSISKA	2017	100%	85	80	95	90	87	Α	1
24	17030234059	MARINDA MAYLIANSARISYAH PU	2017	100%	85	80	78	90	83.6	A-	1
25	17030234061	FATIMATUZ ZAHROH	2017	100%	90	80	70	72	77.6	B+	1
											$\overline{}$

D.3.3. Percentage of PLO achievements of Career Development at Academic Year 2019/2020 for Chemistry Class

PLO ASSESSMENT

Lecture : Career Development

Code : 4720102151

Department : Chemistry Department

Total of Student : 25

	PLO-1	PLO-2	PLO-3	PLO-4	PLO-5	PLO-6	PLO-7	PLO-8
EXELENCE						52%		52%
GOOD						48%		48%
SATISFY						0%		0%
FALSE						0%		0%
	0%	0%	0%	0%	0%	100%	0%	100%

